

## **Dive into Social Impact Business Models: Exciting Internship Opportunity with Max Foundation**

Location: Amsterdam, The Netherlands

Type: Internship

Contract: Temporary, Full-time or Part-time

Start Date: August/September 2024 (Flexible)

### **About Max Foundation:**

Max Foundation is a dynamic global NGO committed to ensuring every child gets a healthy start in life. We work in Bangladesh, Nepal, and Ethiopia, integrating water, sanitation, and hygiene (WASH) with nutrition, food security (FNS), and maternal care interventions. Our innovative, community-driven approaches lead to sustainable, lasting impacts on children's health.

We're constantly evolving, learning from our experiences and data, to implement the most effective solutions. By empowering communities, entrepreneurs, and local governments, we ensure our interventions are sustainable and impactful, giving every child the chance to thrive.

### **Internship Role: (Social) Entrepreneurship Business Models Analyst**

Join our passionate team to analyze the diverse (social) business models supported by Max Foundation. You'll work closely with teams in the Netherlands, Bangladesh, and Ethiopia, performing desk research and other survey methods (questionnaires, interviews, focus groups). Your work will culminate in a comprehensive analysis of the most effective business models we've implemented and the impact that these have created.

### **Key Responsibilities**

- **Business Model Stocktake:** Analyse and categorize business models in our programs (social enterprises, SMEs, micro-entrepreneurs).
- **Comparative Analysis:** Conduct desk reviews to compare our models with those of other companies or NGOs in similar contexts, assessing strengths, weaknesses, and objectives.
- **Feasibility Study:** Evaluate the effectiveness and scalability of each business model category.
- **Strategic Recommendations:** Provide actionable recommendations for improving or scaling our business models.

- Reporting: Develop a final survey report and/or slide deck with key findings and recommendations.

### **Required Skills**

- Excellent English communication skills (oral and written).
- Strong analytical, mathematical, and research abilities.
- Experience in business model development & market system approaches
- Exceptional interpersonal and cross-cultural communication skills.
- Ability to work independently and as part of a team.
- Interest in international development, particularly in Health, WASH, and FNS.

### **Who we're Looking For**

A master's student or recent graduate in business, economics, or marketing, ready to start as soon as possible in 2024. Commitment to 4-5 days per week for 4-6 months, with a hybrid working schedule (2 days in Amsterdam office, rest from home).

### **What We Offer:**

- Hands-on experience with an international NGO.
- Opportunity to collaborate with our teams in Bangladesh and Ethiopia
- Opportunity to expand your network.
- Monthly internship allowance and travel cost reimbursement.
- A chance to make a real impact on children's health in developing countries.

### **Interested?**

Explore more about our work at [www.maxfoundation.org](http://www.maxfoundation.org). To apply, send your CV and cover letter to [leen@maxfoundation.org](mailto:leen@maxfoundation.org) and [asana@maxfoundation.org](mailto:asana@maxfoundation.org). Applications are reviewed on a rolling basis.

Join us and be a part of something transformative! 🌍 ✨